

CUET 2026 May 31 Shift 1 Business Studies

Question Paper (Memory-Based)

Conducted by National Testing Agency (NTA)



General Instructions

- (i) The examination will be conducted in Computer-Based Test (CBT) mode.
- (ii) Each question carries +5 marks for correct answer and -1 mark for wrong answer.
- (iii) The total number of questions are 50.
- (iv) Duration of the exam is 1 hour (60 minutes).

1. Which of the following is not a function of management?

- (A) Planning
- (B) Organising
- (C) Advertising
- (D) Controlling

2. Match the levels of management in Column I with their primary responsibilities in Column II.

Column I		Column II	
(A)	Top Management	(I)	Supervising workers
(B)	Middle Management	(II)	Implementing policies
(C)	Supervisory Management	(III)	Formulating policies

Choose the correct answer from the options given below:

- (A) A-I, B-II, C-III
- (B) A-III, B-II, C-I
- (C) A-II, B-I, C-III

(D) A-III, B-I, C-II

3. Which of the following is the first step in the planning process?

- (A) Identifying alternatives
 - (B) Setting objectives
 - (C) Selecting an alternative
 - (D) Follow-up action
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4. Given below are two statements:

Assertion (A): Division of work increases efficiency and productivity.

Reason (R): Specialisation enables workers to become experts in their assigned tasks.

Choose the correct answer from the options given below:

- (A) Both A and R are true and R is the correct explanation of A
 - (B) Both A and R are true but R is not the correct explanation of A
 - (C) A is true but R is false
 - (D) A is false but R is true
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5. Which of the following is an element of delegation?

- (A) Motivation
 - (B) Authority
 - (C) Coordination
 - (D) Planning
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6. Match the following financial markets with their characteristics.

Column I		Column II	
(A)	MoneyMarket	(I)	Long – termfunds
(B)	CapitalMarket	(II)	TreasuryBills
(C)	EquityShares	(III)	Ownershipcapital
(D)	Debentures	(IV)	Borrowedcapital

Choose the correct answer from the options given below:

- (A) A-II, B-I, C-III, D-IV
 - (B) A-I, B-II, C-IV, D-III
 - (C) A-II, B-IV, C-I, D-III
 - (D) A-III, B-I, C-II, D-IV
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7. Consumer Protection Act provides protection to consumers against

- (A) Fair trade practices
 - (B) Exploitation by sellers and manufacturers
 - (C) Government policies
 - (D) Business expansion
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8. Given below are two statements:

Assertion (A): Leadership helps in influencing employees to achieve organisational goals.

Reason (R): Leadership is an important element of directing.

Choose the correct answer from the options given below:

- (A) Both A and R are true and R is the correct explanation of A
 - (B) Both A and R are true but R is not the correct explanation of A
 - (C) A is true but R is false
 - (D) A is false but R is true
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9. Which of the following is a monetary incentive provided to employees?

- (A) Job Security
 - (B) Employee Participation
 - (C) Bonus
 - (D) Recognition
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10. Match the following marketing functions with their descriptions.

Column I		Column II	
(A)	<i>Product Planning</i>	(I)	<i>Informing customers about products</i>
(B)	<i>Branding</i>	(II)	<i>Designing and developing products</i>
(C)	<i>Promotion</i>	(III)	<i>Creating a unique identity</i>
(D)	<i>Packaging</i>	(IV)	<i>Protecting and presenting products</i>

Choose the correct answer from the options given below:

- (A) A-II, B-III, C-I, D-IV
 - (B) A-I, B-II, C-IV, D-III
 - (C) A-II, B-IV, C-I, D-III
 - (D) A-III, B-II, C-IV, D-I
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